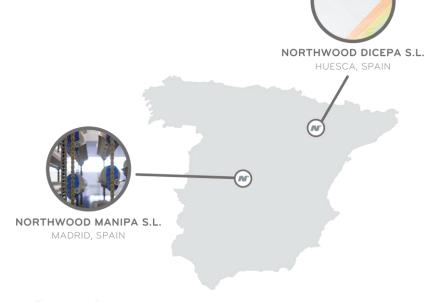
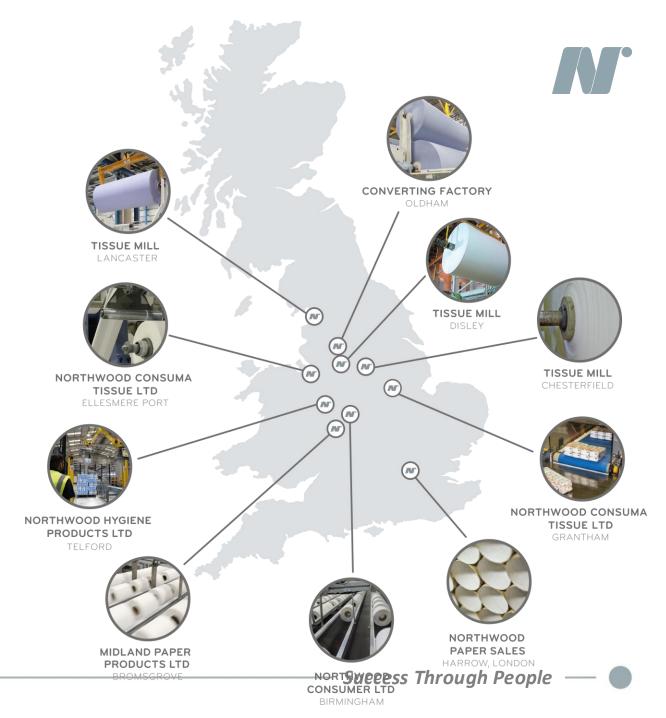


#### **Introducing Northwood**

Northwood is a group of associated companies that provide the manufacturing, supply and transportation of disposable tissue products.





#### Vertical integration

Fully vertically integrated, Northwood is involved at each point in the supply chain, from raw material supply, tissue and towel manufacturing, end user product converting and storage and transportation







#### LOGISTICS

Warehousing and distribution services for waste paper, parent reels and finished products



# VORTHWOOD

#### HYGIENE

Converting and supplying professional paper hygiene products to the away from home market



# ORTHWOOD

#### PAPER SALES

Sale & procurement of both recycled & pure pulp parent reels



#### NORTHWOOD

#### TISSUE

Manufacturing various grades of tissue and towel parent reels from recycled waste paper





RECYCLING

Collection, recovery and processing of waste paper



# Northwood 'Away from Home' customers & end-users

















































































#### Northwood Retail Customers & End-Users















































### The challenge



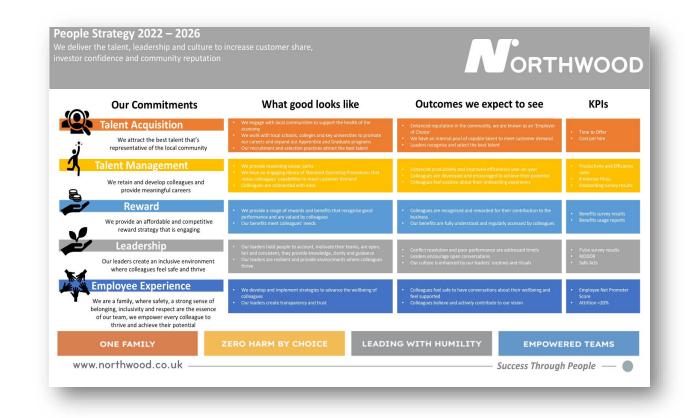
- FMCG
- Median pay employer
- High competition for labour
- 36% labour turnover
- Cost-of-living crisis amplifying financial stress



## Our strategy – Success Through People



- Informed by colleagues
- Built around needs
- Affordable quick wins
- Understood and regularly accessed by colleagues



www.northwood.co.uk

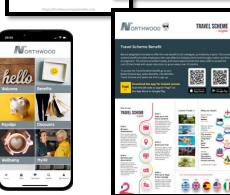
- Success Through People —

#### Addressing everyday financial challenges





















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- Success Through People ---



### Driving engagement through communication





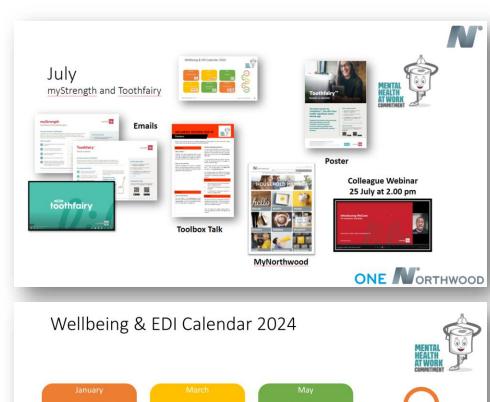




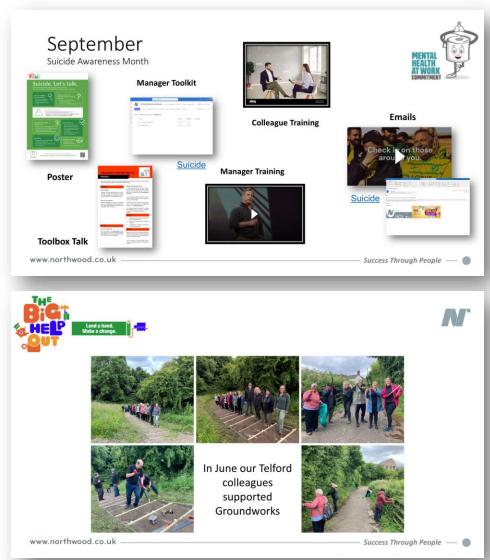
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# Supporting wellbeing and inclusion



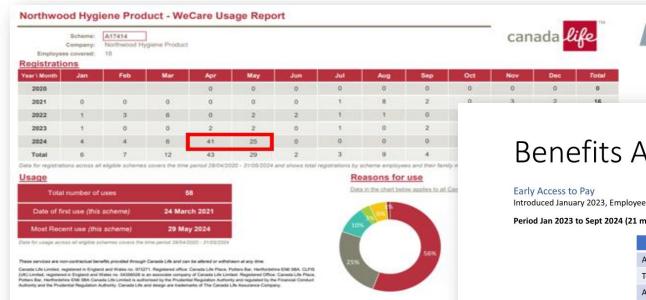






### Outcomes and business impact





Benefits Analysis

Introduced January 2023, Employees can request up to £500 per month, as a mid-month pay advance.

#### Period Jan 2023 to Sept 2024 (21 months)

	AFH	Consuma	Total
Applications	1222	10	1232
Total amount advanced	£477,515	£3600	£481,115
Average amount requested	£375	£360	£371
Sept 2024 - number of requests	73	0	73

#### Cycle 2 Work

Introduced October 2023, Employees can request up to £2000 and repay over 24 months, savings to employee of PAYE & NIC. Period Oct 2023 to Sept 2024 (12 months)

#### Technology Scheme

Introduced November 2023, Employees can request up to £1800 and repay over 24 months, savings to the employee on NIC. Period Nov 2023 to Sept 2024 (11 months)

	C2W AFH	C2W Consuma	C2W Total	Tech AFH	Tech Consuma	Tech Total	Grand Total
Applications approved	31	3	34	122	4	126	160
Applications rejected	16	2	18	57	1	58	76
Total amount	£42,000	£4,026	£46,026	£91,797	£6,547	£98,344	£144,370

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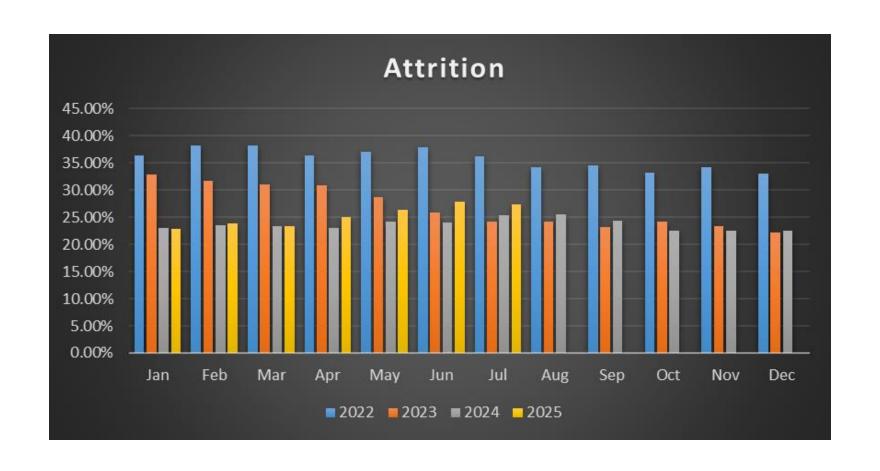
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## Outcomes and business impact







## Key take aways

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- Practical strategies
- Data-led delivery
- Retention gains
- Financial empowerment







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Success Through People

