

Budget-busting benefits

mitigating rising benefit costs with a progressive approach

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This session covers:

- 1
- Delivering a benefits strategy on a shoestring budget
- 2
- Generating revenue from your benefits offering to reinvest in your workforce
- 3
- Providing benefits that make a tangible difference to your workforce



CORE OFFER

NHS Pension Scheme
Up to 41 days leave
Enhanced parental leave
Up to 12 months sick pay
Pay progression
Flexible working options
Wellbeing support
Training & development
Pay enhancements
NHS discounts

ADDED VALUE

Cycle to work scheme
Health cash plans
Car lease scheme
Financial wellbeing
Discounted gym access
Free will writing
Accommodation support
Legal advice & support
On-site nurseries
Public transport benefits

SURPRISE & DELIGHT

Free hot breakfasts
Tea & coffee hampers
Free refurbished bikes
F1 ticket prize draw
Free football tickets
Christmas hampers
Free comedy tickets
Competitions
Free car parking
Negotiated discounts





dedicated reward staff



dedicated reward budget



How to fund your benefits strategy

- 1
- Generate revenue through salary sacrifice schemes
- 2
- Charge administration fees for your rewards and benefits
- 3

Leverage relationships with key partners/suppliers



What benefits do your staff really want?

- Review data: uptake, engagement, feedback
- Annual benefits survey
- Listening events
- Staff roadshows and team meetings
- Virtual 'suggestion box'
- Ask staff to think outside the box
- Try to focus your offer



Supporting staff with the cost of living

- High accommodation costs in Oxford
- Troublesome commutes and limited parking
- Limited financial education and budgeting
- Increased staff absences before pay day



What did we do?

Rental accommodation support loan

Free conveyancing advice

£250 towards a sustainable commute

Fee-free mortgage

Financial wellbeing

webinars

brokers

Free refurbished bicycles

Free period products in 150 toilets

Froze rent increases on 950 accommodation units

Free staff parking

Free legal advice

Free wills and estate planning advice

Free bicycle repairs and servicing

Low-cost workplace loans and salary advances

Discounted cycle insurance

On-site food banks

Free hot breakfasts

Free cleaning products and toiletries

Discounted hot lunches

Free tea and coffee in every staff room

Pensions advice



What was the response?

"Really good, helpful, quick, and showed care/support for colleagues at this difficult time."

"I am very grateful for this and I cannot thank you enough."

"The Trust's cost of living support has been phenomenal."

"I think **this is a fab idea** - I bought a pedal bike with the £250 transport scheme voucher."

"This was very much appreciated"

"This has been incredibly useful and vital for me"

"This made a huge difference to me."

"This really makes a difference and it is a massive help."

"I was extremely grateful for the £250 which I used for a new bicycle."

"I am now able to cycle to work which has reduced the amount spent on petrol, money which I can now put to better use."

"Absolutely fantastic, and I am so grateful for it."



In all my years working for the NHS, this is the single greatest initiative that I have seen implemented.



Thank you for listening

Are there any questions?



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