

REWARD TO DRIVE PEAK PERFORMANCE IN THE
DYNAMIC WORKPLACE OF THE FUTURE

Justine Woolf
Director Of Consulting

INNECTO
REWARD CONSULTING

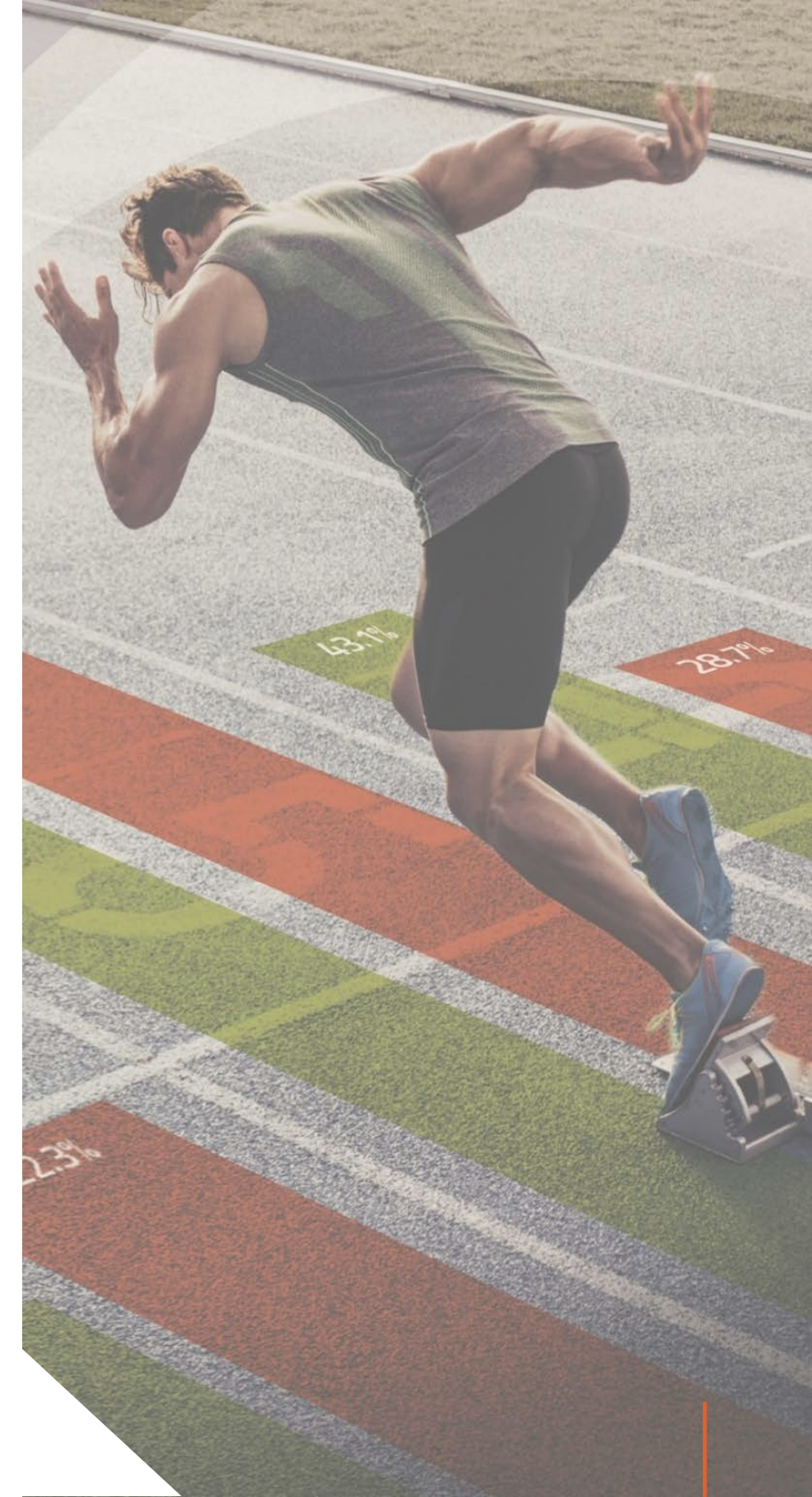
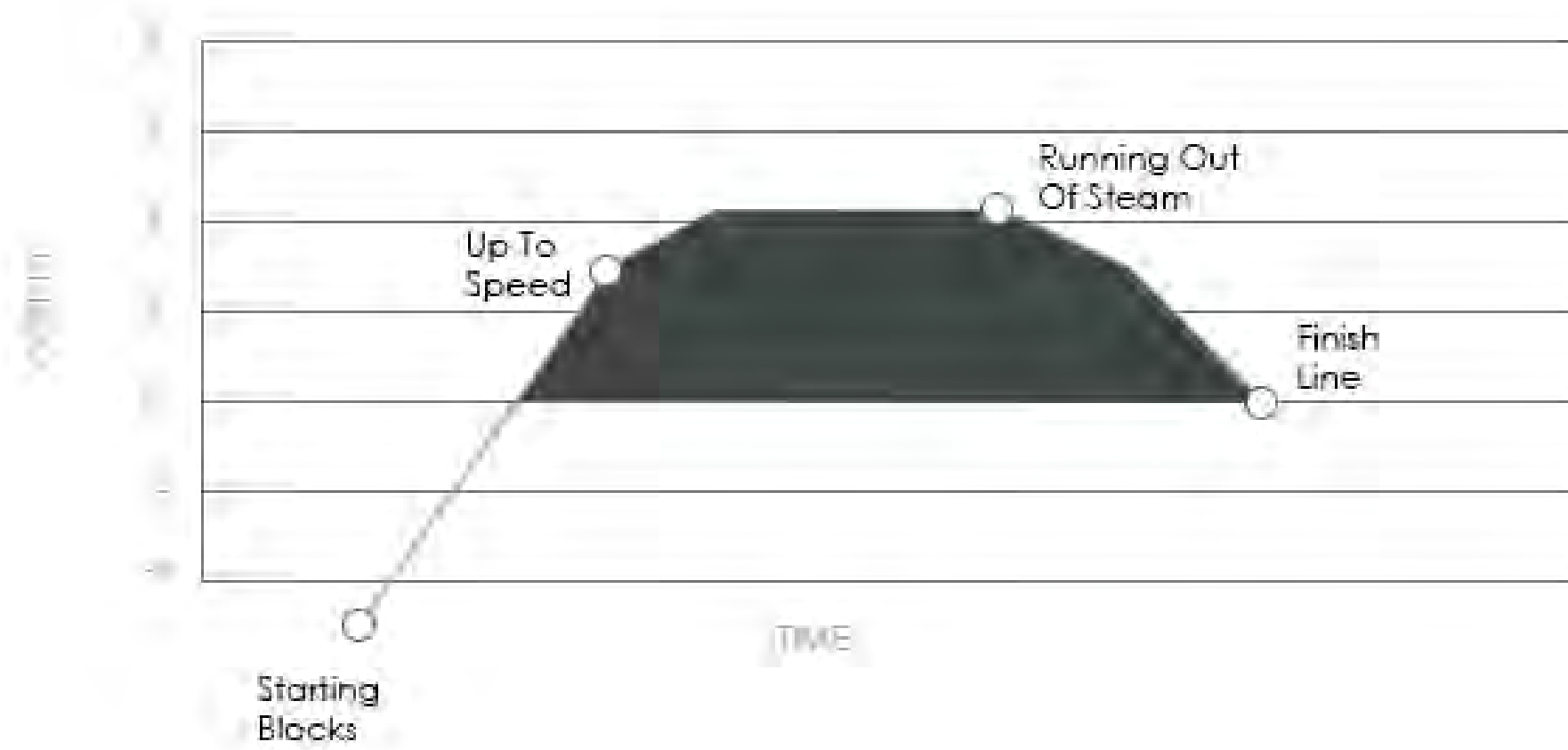


**Personal
Group**

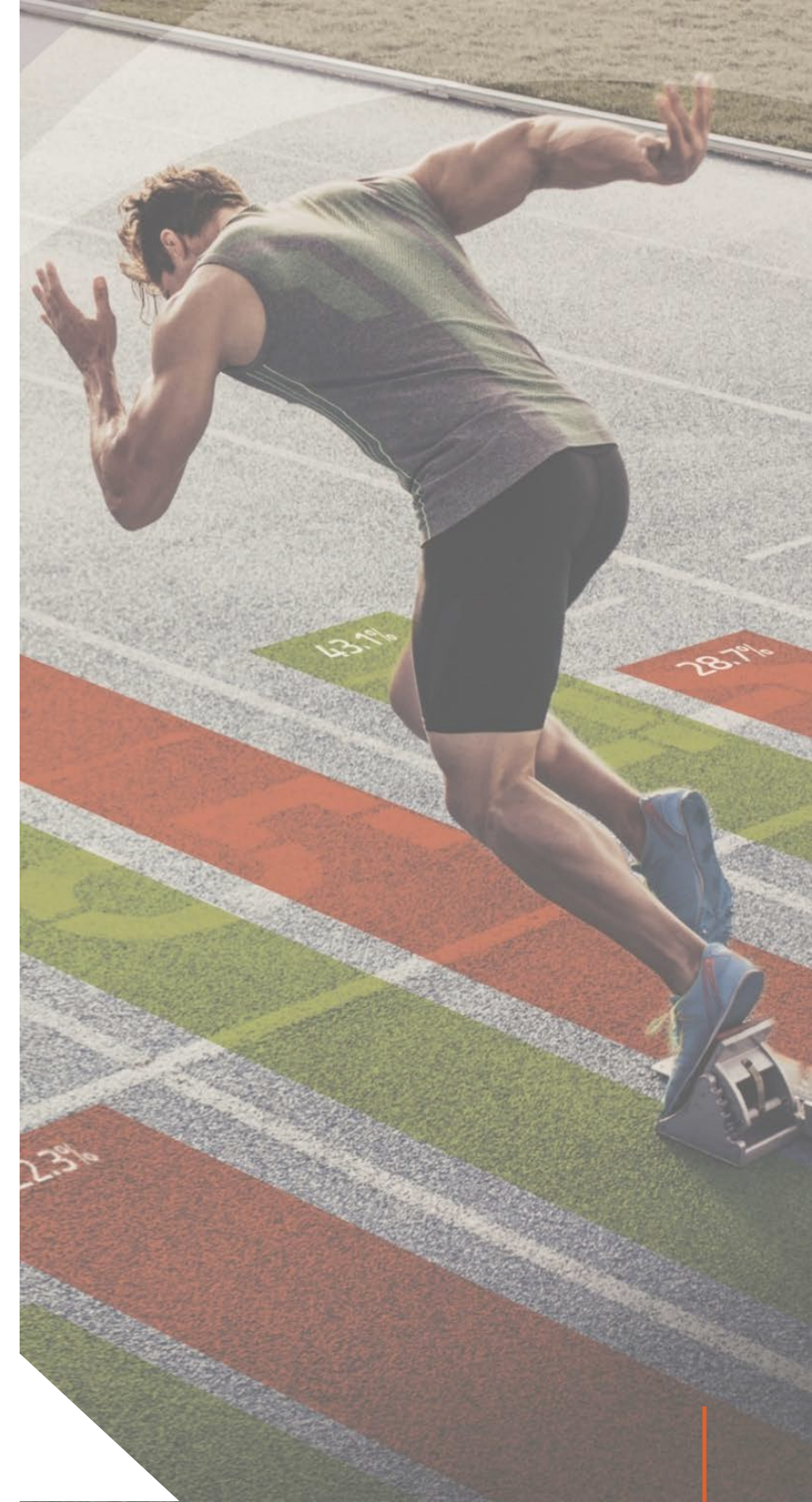
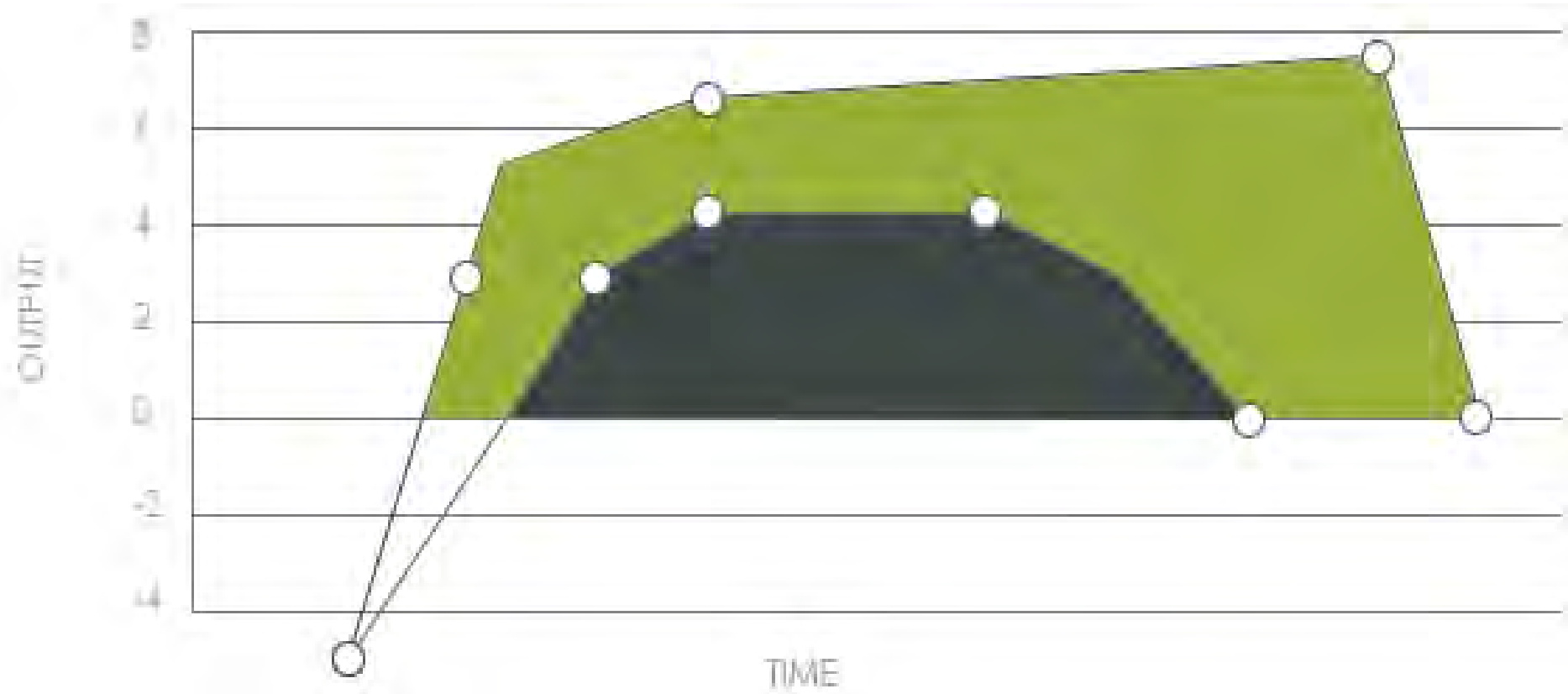
Part of the PG family



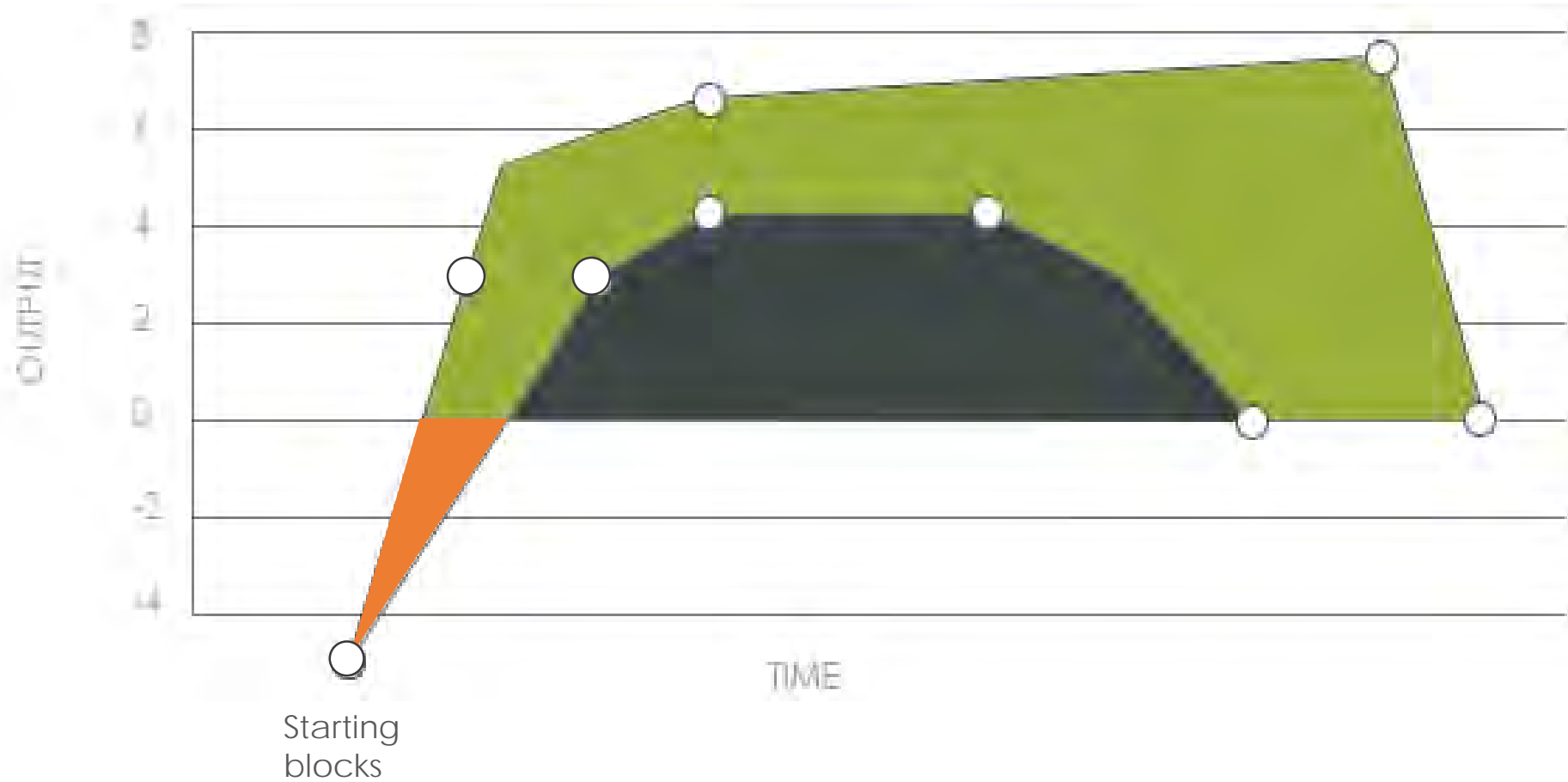
EMPLOYEE LIFETIME VALUE THE CURRENT PICTURE



EMPLOYEE LIFETIME VALUE RAISING THE BAR

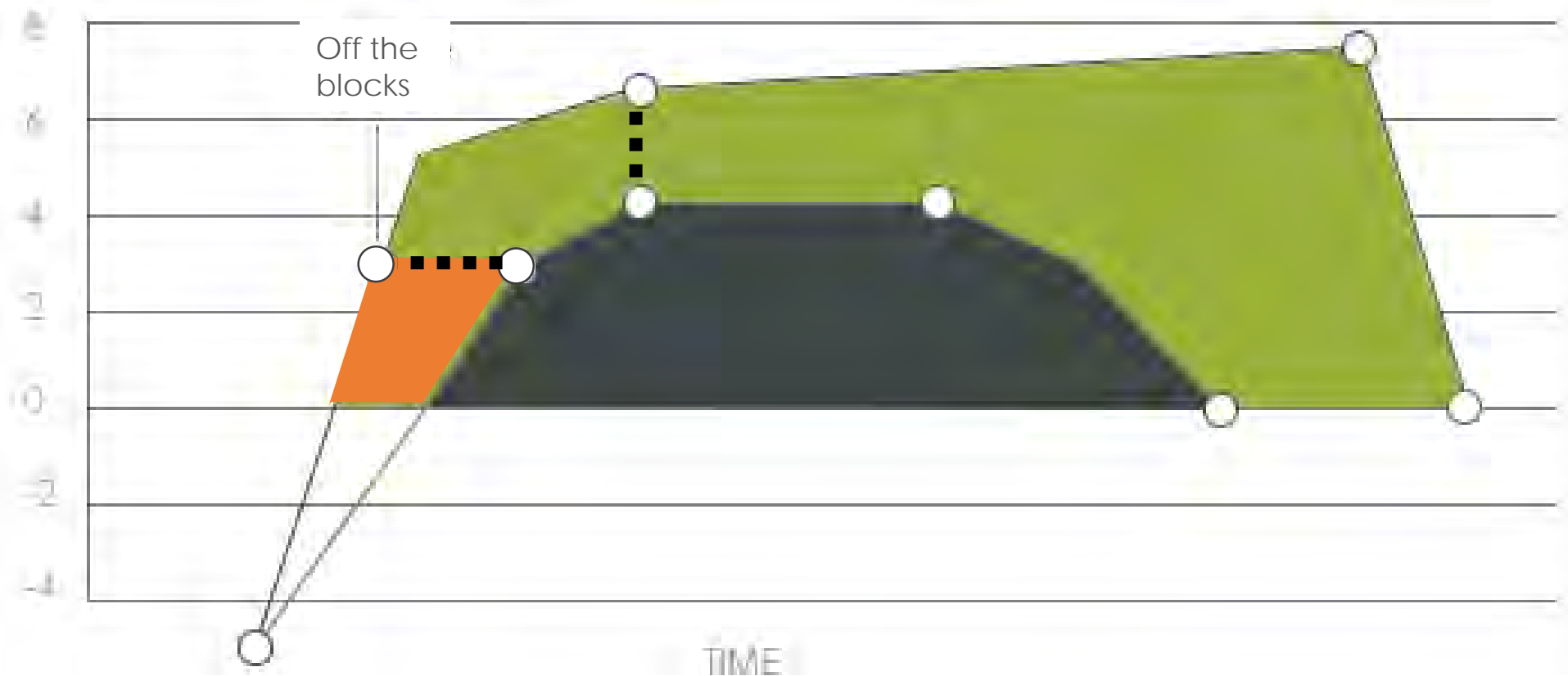


EMPLOYEE LIFETIME VALUE GETTING RACE READY



- Even before they join, the lifetime value clock is ticking
- Are you fishing in the right pool for candidates?
- How attractive is your employer brand?
- What message does your recruitment approach convey?

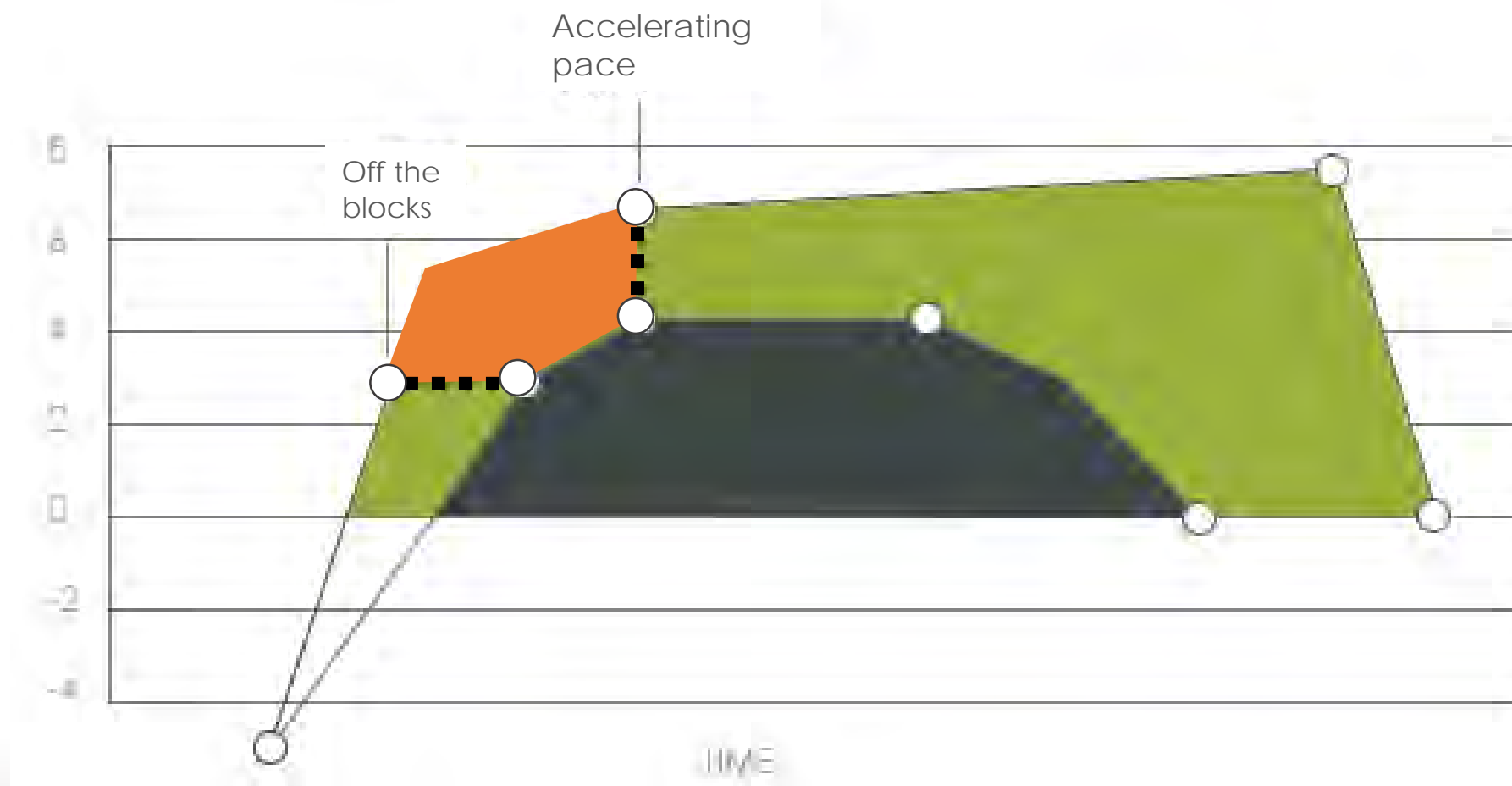
EMPLOYEE LIFETIME VALUE OFF THE BLOCKS



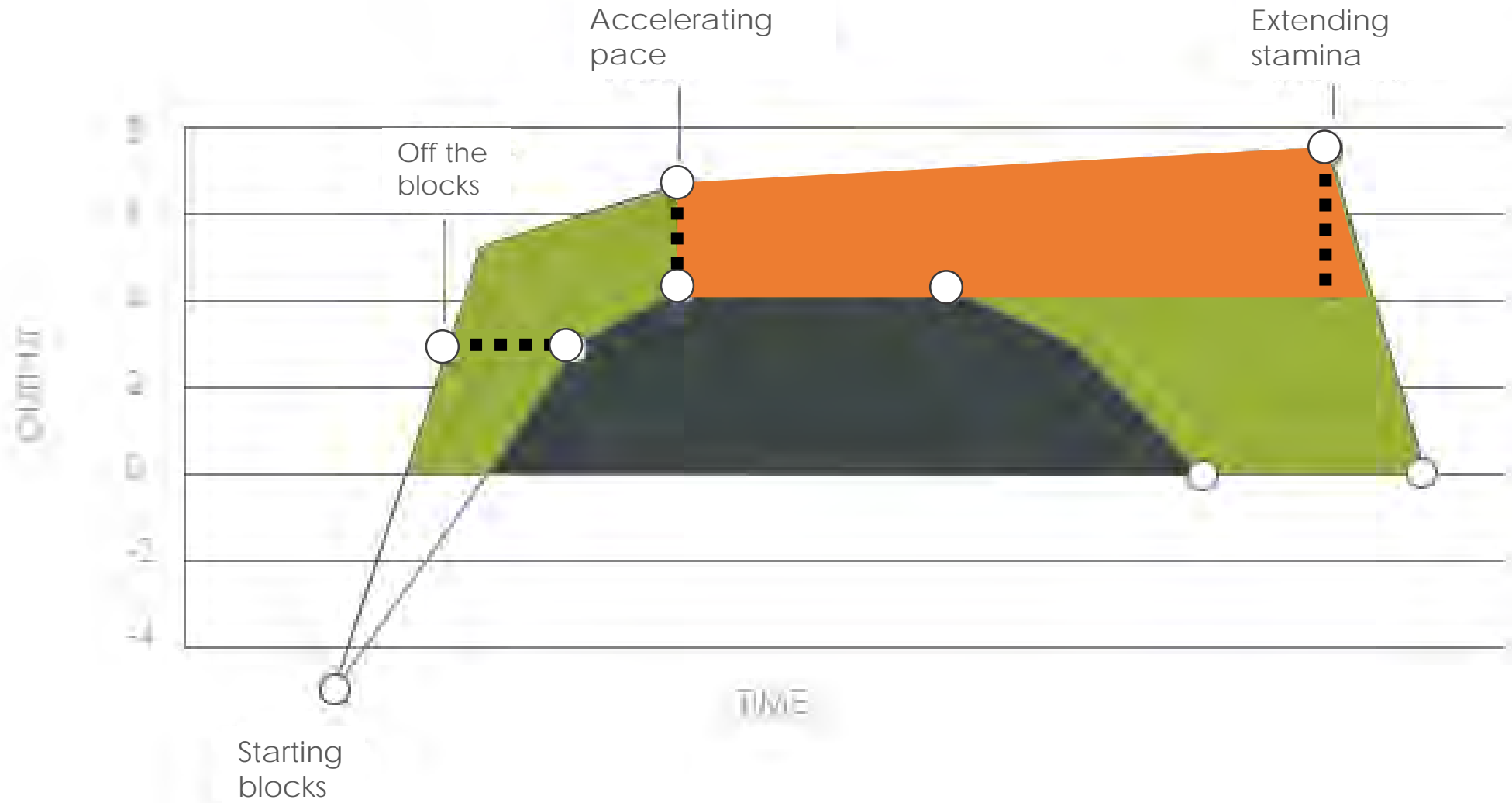
- Generate excitement before they even start
- Understand where they fit in the organisation
- Give employees clear expectations about role
- Encourage integration with new teams

EMPLOYEE LIFETIME VALUE ACCELERATING PACE

- Encourage autonomy
- Build on strengths
- Develop managers



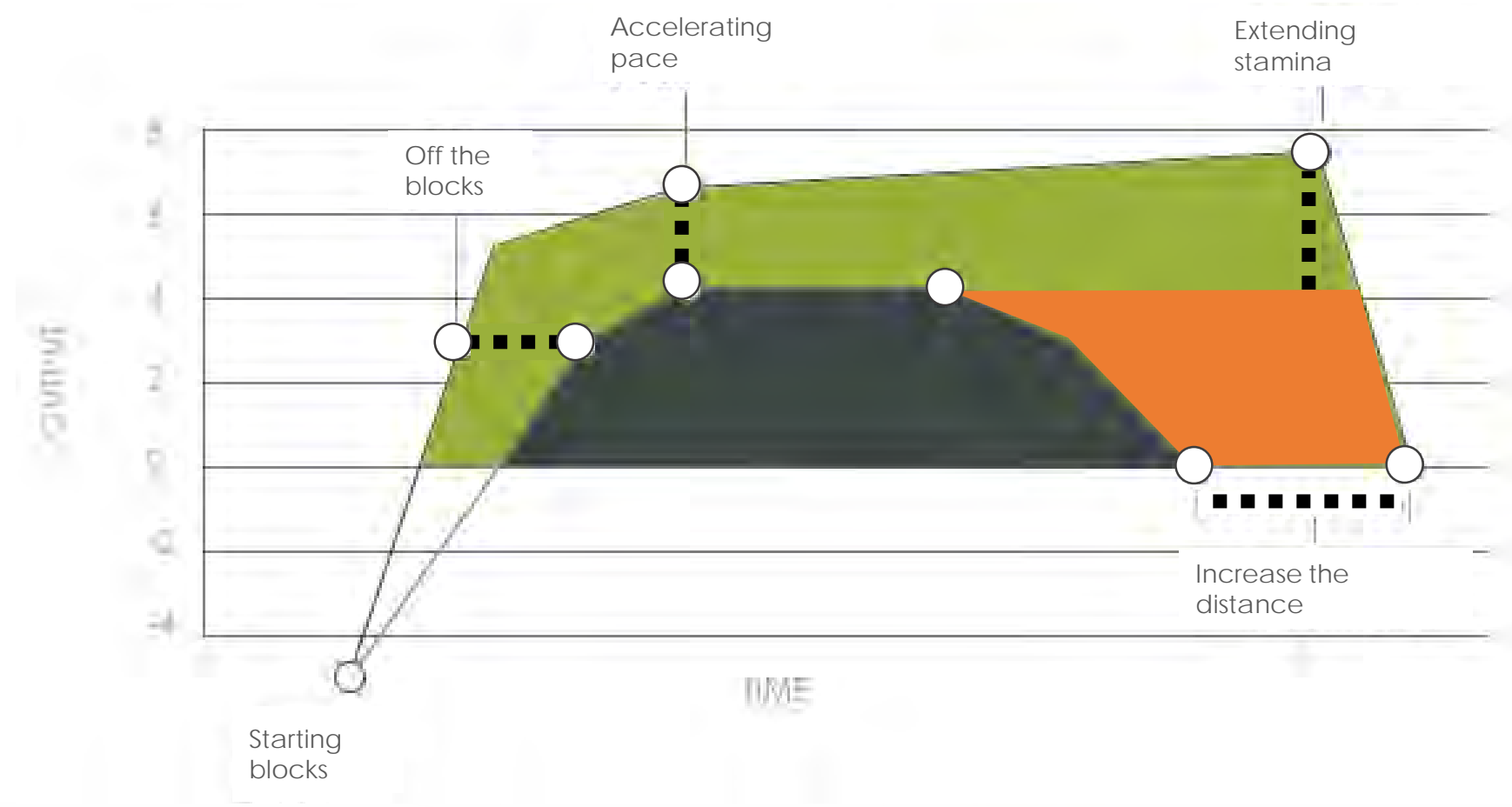
EMPLOYEE LIFETIME VALUE EXTENDING STAMINA



- Building confidence
- Recognising effort
- Support the individual

EMPLOYEE LIFETIME VALUE INCREASE THE DISTANCE

- Illustrate a future
- Consider fairness
- Make deal 'sticky'
- Have honest conversations



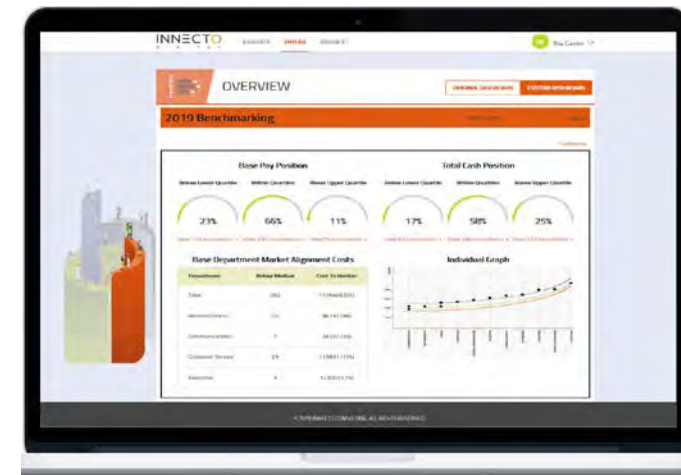
EMPLOYEE LIFETIME VALUE

EMPLOYEE EXPERIENCE CUSTOMISED TO THE POWER OF ONE

EVALUATE™



PAYLAB™



ADVANCE™



ENGAGE™



EMPLOYEE LIFETIME VALUE
A VIEW OF UTOPIA

