

# UNIVERSITY OF LINCOLN Engaging Younger Workers

Natasha McLaren – Pensions & Benefits Manager

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## University of Lincoln



#### WHAT DO GRADUATES WANT? | 2018

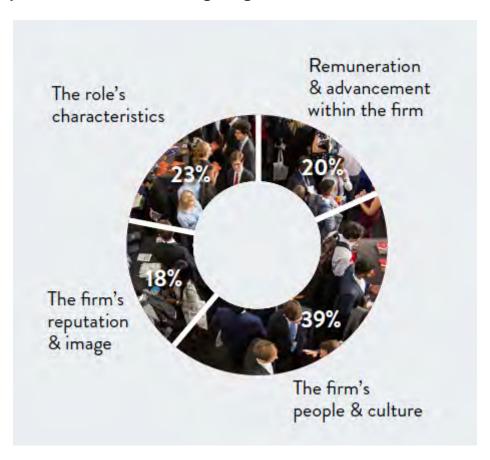
A look at what 3,000+ Bright Network members want from their career and future employers





#### What do Graduates want?

Graduate Insights report: What is most important to you when choosing a graduate role?



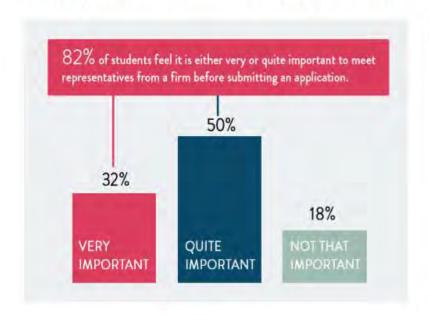
3. When it comes to a graduate employer's reputation & image, what's most important?



4. When it comes to a graduate employer's people & culture, what's most important?

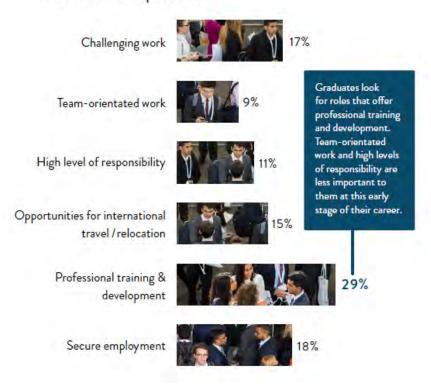


8. How important is it to meet a firm's representatives before applying for a role with them?

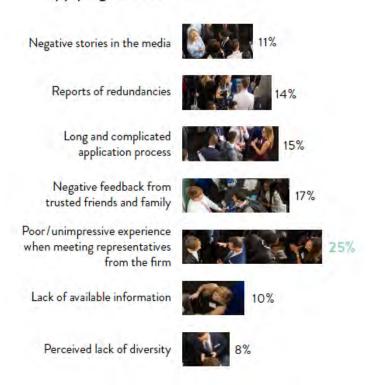


Our research shows that the majority of students feel it is important to meet employers face-to-face before submitting an application.

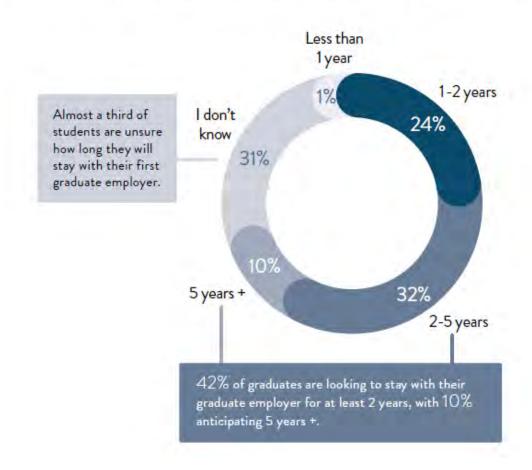
5. When it comes to graduate job characteristics, what's most important?



7. What is most likely to put you off applying to a firm?



1. How long do you plan to stay with your first/graduate employer?



2. Five years after you graduate, what would career success look like to you?

I have a good balance between my personal

I'm contributing to a cause I believe in

I've successfully completed professional

and professional life

I earn a lot of money

qualifications

Other

I'm in a leadership position

I've started my own business

Work life balance is than men to cite work life balance important for our LGBTQ+ members. FEMALE MALE BAME LGBTQ+ 38% 32% 34% 40% 21% 18% 17% 17% 14% 15% 22% 18% 14% 12% 7% 4% 10% 10% 4% 6% 6% 3% 2% 2% 2% 2%

2018 2019 2020+ 34% 39% 37% 15% 19% 19% 15% 14% 17% 18% 14% 13% 8% 10% 8%

5%

2%

4%

2%

Men are 38% more likely than women to see being in a leadership position as a sign of success.

ALL

36%

17%

16%

15%

9%

5%

2%

Men are 40% more likely than their female peers to cite earning a lot of money as the biggest measure of success five years after graduating.

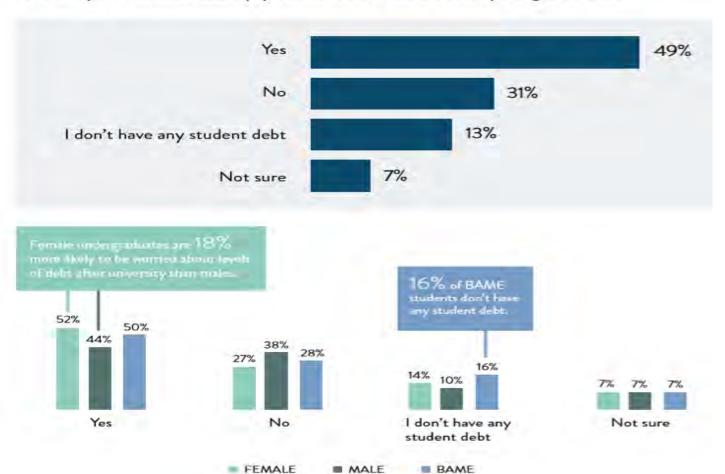


5%

2%

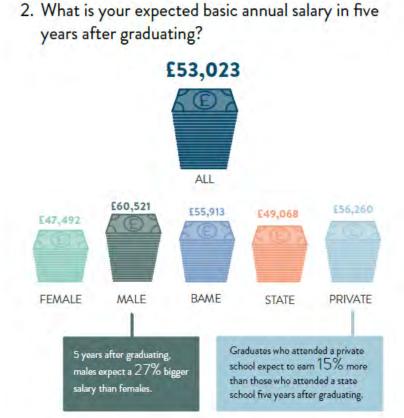
<sup>2.</sup> Respondents were asked to select one option.

3. Are you concerned by your level of debt when you graduate?



 What is your expected basic annual salary in your first job after graduating?





## Strategic Reward Thinking

- No jobs for life
- Links between motivation and performance matter
- Drive towards linking performance and pay
- Greater expectation on employers to support lifestyle
- Spill over between home and working life needs to be addressed
- Organisational culture and people matter



## Adapting Engagement

- Expectation of short term rewards to drive motivation
- Gamified Learning
- Instant manager and peer recognition
- Layered learning of life skills
- Relevant savings vehicles
- Self ownership

## Adaption in action

Example 1 – Linc-On Reward Platform



Example 2 –
Money Matters
Financial Wellbeing



#### Reward



## Financial Wellbeing



Santander Offers

Universities & Colleges

Workplace ISAs

### Money Matters



## Questions